

Are you grant ready?

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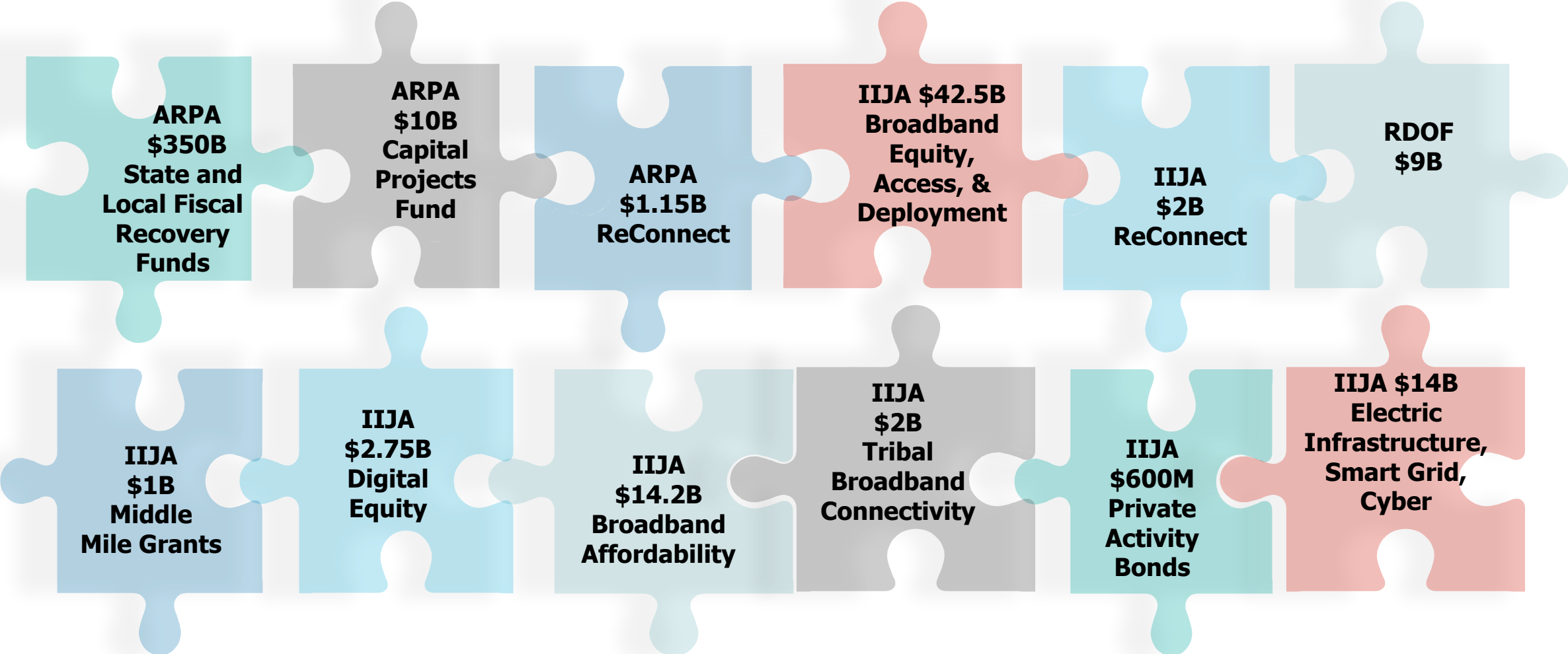
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Member driven. Technology focused.





How do the infrastructure programs fit together?





Questions about infrastructure funding?

When will funding be available?

When will the states get the funding?

When do I get the money?

When do we apply for grant funds?

How many programs are there?

Is FTTH the only option?

Are eligible areas based on 477 or census blocks?

Are RDOF/USF /RUS Areas Off limits?

Can Wireless Apply?

Can LEOs Apply?

What is Digital Equity?

What Qualifies as Community Facilities?

By when do I have to have the project built?

Are coops and muni's favored?





Steps you can take – Know your numbers

Assess broadband resources, gaps and needs

- Talk With Your Members – Community Focus
- Form long-term Business Strategy (beyond the build)
- Gather basic information and collect advocacy materials
- Mapping is Key

Fully understand (actual) service availability in your Service Area

- Many resources beyond 477 form data
- Make sure you fully understand and agree with your data (you will have to defend it)
- Once eligibility is announced, be ready to apply and expect to be challenged on your application



Steps you can take – the importance of preparation

Know your build cost for all technology you are considering

- Make sure you are using current labor rates
- Make sure you have updated material and equipment pricing

Engage state, local governments and other stakeholders

- State / Tribal government (broadband office)
- Local Governments and Economic Development Authorities
- Engage Members – Historic Levels of Funding
- Potential Partners (neighboring electric or telco providers; small cable, etc.)



Find a grant analysis and writing partner

Expert Advice

- Find a team with regulatory and policy experience. Has the ability to analyze and interpret federal and state regulatory policies as they pertain to telecom and broadband regulation

Eligibility Analysis

- Experience evaluating individual programs for eligibility, scoping & stacking strategies, response requirements, and evaluate strengths & weaknesses

Grant Writing

- Has a proven track record of preparing high-quality, winning proposals for broadband and infrastructure funding programs at the federal, state, and local levels

Mapping and Validation Tools

- Offers an effective way to map and validate your grant proposal ideas and submissions

Questions

