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NTTA Panel Discussion on Supply Chain

Presented by: Roger McElroy | Presentation Date: September 21, 2022

Panelists

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- Roger McElroy, Walker -- Moderator
 - 25 years in Telecom Industry with experience in Direct and Distribution Sales. Specializes in Materials and Project Management in Service Provider, Utilities and Wireless markets. Roger has a Bachelor of Science degree in Economics from Florida State University.
- Mike Loecker, Vantage Point Solutions
 - Director of Customer Relations for Vantage Point Solutions. Headquartered in Kansas, Mike Loecker brings nearly 25 years of industry experience helping utility and telecom providers engineer and deploy technical solutions. With a background spanning optical transport, power equipment, and access technologies, Mike's experience and deep relationships across industries bring invaluable insight and experience to broadband and utility providers across the Western United States.
- Scott Huang, Corning Solutions
 - Corning Sales Engineer for Optical Communications division's, Carrier business. Supports Tier 2 and Tier 3 accounts and has been with Corning for 2 ½ years. Responsible for CA, NV, AZ, NM. Scott holds a degree in Aerospace Engineering and has been in the High-Tech industry for 20 years.
- Dave Roussy, Adtran
 - Dave holds a degree in Electrical Engineering and has worked in the Telecom industry for 30+ years. During that time he has held positions in R&D, sales engineering, product management, and sales. In his current role as a Sales Director with Adtran he is focused on helping tribal nations deliver broadband services to their communities.
- Barak Harlan, CHR Solutions
 - Barak joined CHR Solutions in 1998 as an intern and engineer in Planning and Design. Barak has been involved in Equipment Engineering, Planning and Design, Sales Engineering and Business Development. Barak has a Bachelor's of Science degree in Industrial Engineering from Texas Tech University.

Closing

ALL IN ONE. ALL FOR YOUR NETWORK.

- All of the Panelist have resources available to you to customize, prioritize, and implement a successful Broadband Service to Tribal Communities.
- We can help you with your timelines and implementation planning.
- Build partnerships and relationships that will continue to support your network needs in the future.
- Provide alternative solutions when Supply Chain is comprised due to supply and demand, raw materials delaying product availability.
- The key to success starts with Planning, Planning, Planning. We are available to assist each and everyone of you.
- Let us help you plan broadband service delivery to your Tribal Communities.

Thank You!

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USTC Corp: 225 Raritan Center Parkway, Edison, NJ 08837

Walker: 7129 Old Hwy 52, Welcome, NC 27374

Comstar Supply: 105 Kestrel Drive, Collegeville, PA 19426

Multicom: 1076 Florida Central Parkway, Longwood, FL 32750