

Emerging Trends in Broadband Architecture

Jack Breeding Business Unit Leader, US Rural and Tribal Nations

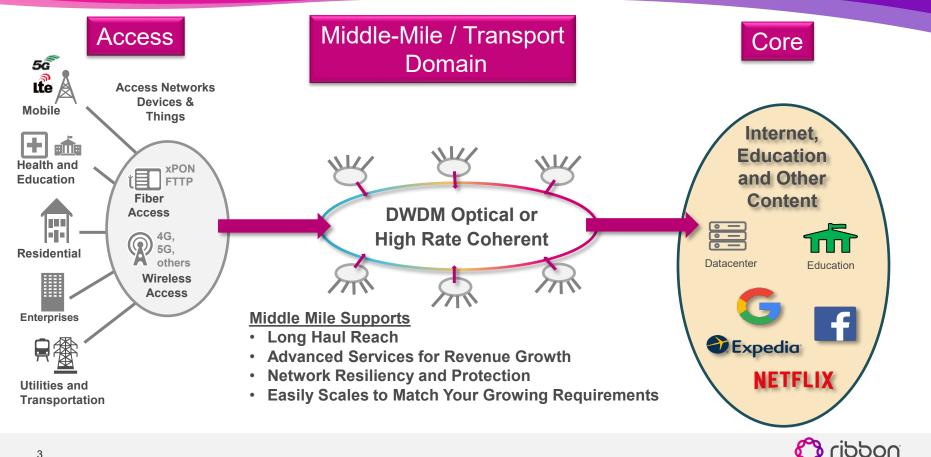
Networks Today and Tomorrow

- Today's Broadband Will Demand Adaptable, Scalable Networks
- Simple, Access-Based Networks Impose Limits on Growth
- Recent Developments in Hardware and Software Technology Provide Opportunities for Cost Savings and Increased Revenue Growth

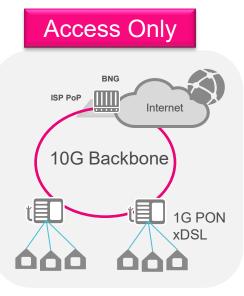




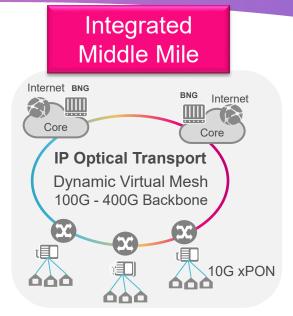
Broadband Architecture Overview



The Migration to More Complex Architectures



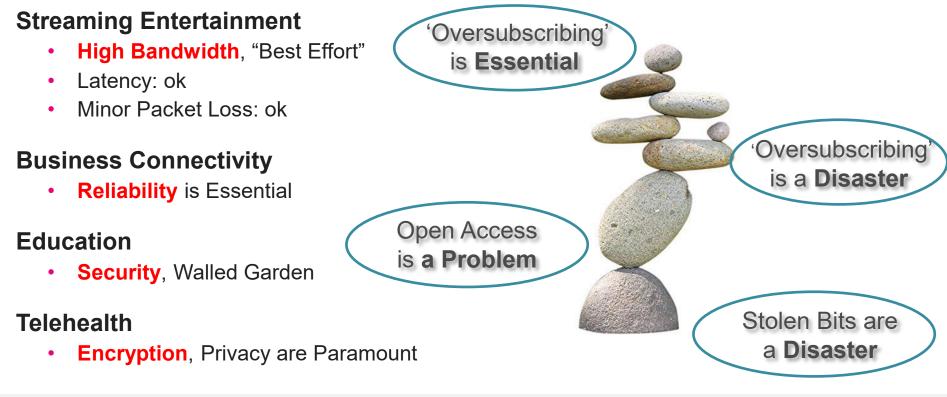
- Mix of xDSL and 1G PON
- Access Unable to Cope with Advanced Services
- Undersized Ring, Difficult and Expensive to Upgrade



- XGS-PON
- Mesh (Dynamic)
- Higher Capacity 100G, 200G, 400G
- Transport Backbone Scales Easily To Terabits

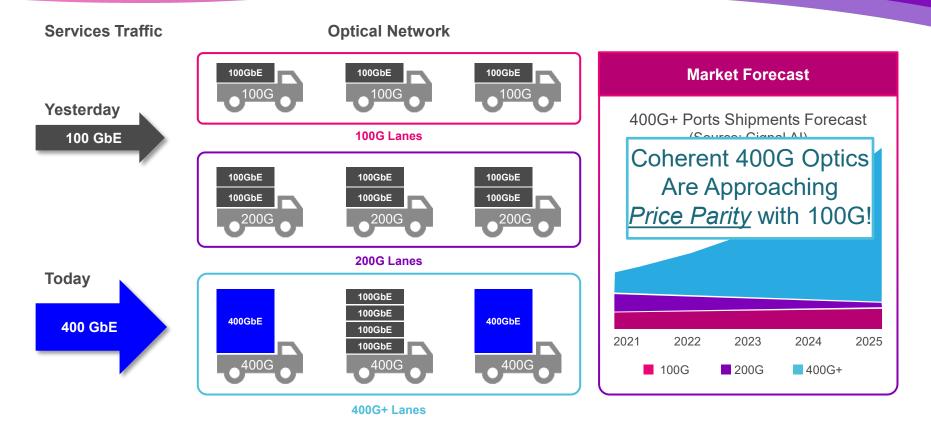


Traffic Engineering is Critical to Revenue





Bypassing 200G, the Move is on to 400G





Summary

- "Access-Only" Networks Can Limit Growth, Service Offerings and Revenue
- New 400G Optics May Allow Faster Backbone Speeds at Lower Cost
- Consider Integrated Middle-Mile
 Options for
 - Long Haul Geographic Reach
 - Cost-Effective Bandwidth Scalability
 - Enhanced Service Offerings to Grow *Revenue*





7

Thank You



Jack Breeding Business Unit Leader Rural and Tribal Markets jack.breeding@rbbn.com (303) 898-4566

